Prairie Restorations, Inc.

Native Landscape Proposal

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Prairie Restorations, Inc.

Company Background:

Prairie Restorations, Inc. (PRI) has been dedicated to the restoration and management of native plant communities for over 45 years. We are fortunate to have worked with thousands of clients on a wide variety of projects in both the public and private sectors throughout the Upper Midwest.

The PRI staff of restoration professionals operate out of five Minnesota locations. Most of the staff has B.S. degrees in natural resource related fields such as biology, forestry, horticulture, or wildlife. As a full-service restoration company, PRI is able to provide our clients expertise and service in all aspects of native landscape restoration. Along with consulting, design, installation and land management services, we also produce our own local ecotype seed and plant materials which are used on all of our projects.

The PRI Team is committed to and passionate about protecting and enhancing our valuable natural resources. It is this dedication that is brought to each and every one of our projects. We are proud to offer the best expertise, services and products available in the industry and appreciate the opportunity to provide you with this proposal.





Prairie Restorations, Inc.



WHERE WE ARE

- **Princeton, MN**
  (HQ, Services, Retail, Production)
- **Watertown, MN**
  (Services)
- **Randolph, MN**
  (Services)
- **Scandia, MN**
  (Services, Retail)
- **Esko, MN**
  (Services, Retail, Production)

With multiple locations across Minnesota, we are well-equipped to serve projects throughout the state and surrounding regions. Additionally, our native plant centers in Princeton, Scandia, and Esko, MN, are open to the public, offering resources, inspiration, as well as seed and plants for native landscaping.

We are committed to providing exceptional service and building lasting relationships within the communities we serve.

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Native Installation Overview

1. Establishing a native landscape in this area will provide a long-term, ecologically sound landscape that is adapted to the existing conditions of the site. This native landscape should not require irrigation, black dirt, or other soil amendments. It will add a distinctive look to the property as well as provide valuable habitat for songbirds, butterflies, bees, and other pollinators.

2. To establish this planting, the site will be treated with herbicide to kill existing weeds, burned, and seeded with native grasses and wildflowers.

3. An estimate for 3 years of Establishment Period Vegetation Management is included in this proposal.

Project Dimensions & Zones

1. The project is divided into two different areas. The Main Planting Area is approximately 11 ac (Red on Map), and the Additional Planting Area is approximately 2.25 ac (Blue on Map). These areas are full sun, and the soil is well drained to mesic. Both areas will be planted with a short/dry seed mix.



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Project Site Preparation

Main Planting Area:

Spring/Early Summer 2026

1. Existing dead planted trees within the project area will be removed prior to planting. (PRI can provide a quote for tree removal or this will be completed by the township)

Summer 2026

2. In areas with actively growing vegetation, apply a glyphosate herbicide and a triclopyr herbicide. Allow a minimum of 15-30 days before disturbing the vegetation with other procedures.

3. In areas with actively growing vegetation, apply a 2nd glyphosate herbicide and a triclopyr herbicide. Allow a minimum of 15-30 days before disturbing the vegetation with other procedures.

4. In areas with actively growing vegetation, apply a 3rd glyphosate herbicide. Allow a minimum of 15 days before disturbing the vegetation with other procedures.

Late Summer 2026

5. Remove the dead vegetation by implementing a controlled burn using appropriate procedures, equipment and permits.

Additional Planting Area:

Spring/Early Summer 2026

1. Using a skid steer with a forestry mower head, remove/mow invasive woody species such as European buckthorn (Rhamnus cathartica) and other small woody vegetation.

Summer 2026

2. In areas with actively growing vegetation, apply a glyphosate herbicide and a triclopyr herbicide. Allow a minimum of 15-30 days before disturbing the vegetation with other procedures.

3. In areas with actively growing vegetation, apply a 2nd glyphosate herbicide and a triclopyr herbicide. Allow a minimum of 15-30 days before disturbing the vegetation with other procedures.

4. In areas with actively growing vegetation, apply a 3rd glyphosate herbicide. Allow a minimum of 15 days before disturbing the vegetation with other procedures.

Late Summer 2026

5. Remove the dead vegetation by implementing a controlled burn using appropriate procedures, equipment and permits.

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Installation Seed & Seeding

1. This project would likely be seeded in Late Summer/Fall of 2026.

2. All seed will be applied with a seed drill designed for native seeding (Truax® or equivalent).

3. The seed mixes will consist of the following species and amounts:

Grass Seed lbs./project area

Main Planting Area:
PRI Short Dry Grass Mix:
Little Bluestem – 47.00%, Sideoats Grama – 30.00%, Blue Grama – 16.00%, June Grass – 4.00%, Plains Oval Sedge – 3.00%
all by PLS weight **.....88.00 lbs**

Additional Planting Area:
PRI Short Dry Grass Mix:
Little Bluestem – 47.00%, Sideoats Grama – 30.00%, Blue Grama – 16.00%, June Grass – 4.00%, Plains Oval Sedge – 3.00%
all by PLS weight **.....17.25 lbs**

Wildflower Seed oz./project area

Main Planting Area:
PRI Short/Dry Wildflower Mix:
Purple Prairie Clover – 16.00%, Black-eyed Susan – 15.00%, White Prairie Clover – 12.00%, Golden Alexanders – 8.00%, Gray Goldenrod – 7.00%, Hoary Vervain – 5.00%, Prairie Cinquefoil – 4.00%, Upland White Goldenrod – 4.00%, Western Spiderwort – 4.00%, Common Yarrow – 3.00%, Butterfly Milkweed – 3.00%, Northern Bedstraw – 3.00%, Whorled Milkweed – 2.00%, Rough Blazing Star – 2.00%, Stiff Goldenrod – 2.00%, Showy Goldenrod – 2.00%, Prairie Spiderwort – 2.00%, Sky Blue Aster – 6.00%
all by PLS weight **.....440.00 oz**

Additional Planting Area:
PRI Short/Dry Wildflower Mix:
Purple Prairie Clover – 16.00%, Black-eyed Susan – 15.00%, White Prairie Clover – 12.00%, Golden Alexanders – 8.00%, Gray Goldenrod – 7.00%, Hoary Vervain – 5.00%, Prairie Cinquefoil – 4.00%, Upland White Goldenrod – 4.00%, Western Spiderwort – 4.00%, Common Yarrow – 3.00%, Butterfly Milkweed – 3.00%, Northern Bedstraw – 3.00%, Whorled Milkweed – 2.00%, Rough Blazing Star – 2.00%, Stiff Goldenrod – 2.00%, Showy Goldenrod – 2.00%, Prairie Spiderwort – 2.00%, Sky Blue Aster – 6.00%
all by PLS weight **..... 86.00 oz**

Erosion Control

1. A cover crop will be sown along with the native grasses at a rate of approximately 25 lbs./acre. Cover crop is an annual grass species that germinates quickly and will reduce the risk of soil erosion on the site. Oats will be used for a spring or summer seeding, and winter wheat will be used for a fall seeding.

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Native Plant Management

Management (maintenance) plays a vital role in the eventual success of any native landscape installation, especially during the establishment period. Active management of your native landscape is highly recommended to give the project the best opportunity for long term success.

During the establishment period, the project area may need to be mowed to control annual weed development. If a "closed" canopy of weed cover develops, it should be mowed to aid in the growth of the prairie seedlings by reducing competition. Mowing may also be necessary if the weeds are about to set seed. Optimum cutting height, depending on the wildflower species present, is typically 4 to 6 inches. It is important that the clippings are finely mulched in order to prevent smothering.

In years following the first growing season, Integrated Plant Management (IPM) services are utilized to control annual, biennial and perennial weed species within the developing native landscape. Typical IPM services include spot herbicide spraying, spot mowing, herbicide wicking or hand weeding. These services are billed on a per trip cost agreed upon prior to the growing season. Estimates can be provided upon request unless already a part of the estimate.

Prescribed burning is a highly effective management tool and may be recommended for your project as it matures. Burning stimulates native species to grow more robustly as well as help to deter the presence of many non-native and/or woody species. Prescribed burning, when recommended, will be provided as a separate lump sum cost.

In lieu of burning, or during years when the site is not burned, a Dormant Mowing can be used to "clean up" previous year's growth and set the table for the new growing season. This mowing would occur early in the spring or in the Fall, as soon as conditions permit. Dormant Mowing, when recommended, will be provided as a separate lump sum cost.

Vegetation Management and Project Follow-up:
Before each growing season, you may receive a specified quote from your project manager detailing the recommended management strategies and associated costs for your project.

Management Techniques/Methods:

1. **Monitoring** – Crucial for the success of any native planting, periodic monitoring informs our management techniques by helping us understand the needs of your project. Some form of monitoring is completed every time a site visit occurs.

2. **Dormant Mowing** – Enhancing visual appeal and promoting plant growth, dormant mowing is performed during periods of minimal plant growth or when the vegetation is completely dormant, in early Spring or late Fall. Recommended before every growing season.

3. **Prescribed Burning** – When possible and when recommended, burning will be executed by our skilled team to mimic historical fire frequencies, promoting native species while suppressing invasives. Burn availability can vary depending on weather conditions. Depending on city ordinances, burning may not be an option and dormant mowing is the best alternative. Most prescribed burning occurs in the Spring. However, in some circumstances, burning can be completed in the Fall.

4. **Complete Site Mowing (Establishment Mow)** – Used to minimize annual and biannual plant growth, we will employ flail or rotary-type mowers with adjustable heights, preventing cutting and stunting of prairie seedlings. When equipment cannot be used, weed whips will be utilized. More times than not, a complete site

mow is only applicable during the first two growing seasons but is all dependent on the project needs. Spot mowing may be more common in following years.

5. **Integrated Plant Management (IPM)** – IPM is our comprehensive approach to controlling undesirable species while nurturing native plant growth. We employ a range of techniques like spot mowing, spot herbicide applications, hand weeding, and herbicide wicking to effectively manage your landscape.

6. **Cool season Grass Overspray (CSOS)** – CSOS manages and targets invasive cool-season grasses by spot spraying during the Fall when desirable warm-season grasses and forbs are dormant. Species like smooth brome, reed canary grass, and turf grass are commonly targeted.

7. **Invasive Woody Species Management** – This service involves cutting invasive tree species to the stump and applying herbicide to prevent regrowth. For thorough removal, we advise burning piles, hauling the cut material offsite, or chipping the material. In low-density areas, a cut-slash method is utilized, slashing the material into smaller pieces for natural decomposition. Woody removal is usually in the Fall or Winter.

8. **Buckthorn Overspray (BTOS)** – Following any woody removal, it is important to treat the new growth. BTOS will control small buckthorn plants. This includes spot spraying buckthorn leaves with herbicide in the fall when desirable vegetation is dormant. Commonly completed in the Fall when native vegetation is dormant.

9. **Enhancement Seeding & Planting** – Most commonly followed by a prescribed burn or a cool season overspray, an introduction of seed and/or live plants to diversify an existing planting. On smaller residential plantings, a native landscape could degrade over time. Completing an enhancement can ensure the planting holds and improves its bio-diversity as well as creating more habitat for pollinators, birds, and animals alike. Often times, following an enhancement, complete site mowing may be required to allow time for newly planted species to germinate and establish.

Prairie Restorations, Inc.

Terms & Conditions

By signing this contract, you agree to the terms and conditions stated below.

Entire Agreement: This agreement represents the entire understanding between the parties and supersedes any previous communication or agreements that may exist.

Acknowledgment of Terms: Each party acknowledges that they have read this agreement, understand the terms of this agreement, and have signed this agreement voluntarily.

Amendment: This agreement can be amended only by a written document signed by both parties.

Force Majeure: Prairie Restorations, Inc. shall not be liable for any failure of, or delay in, the performance of this agreement for the period that such failure or delay is beyond the reasonable control of Prairie Restorations, Inc. and could not reasonably have been foreseen or provided against. These occurrences include but are not limited to weather, drought, wildlife, etc.

Governing Law: This agreement shall be governed, construed, and enforced in accordance with state and local laws.

Waiver: Failure or neglect to enforce any rights under this agreement does not construe an agreement to waive any right in the future. A waiver or extension is only effective if it is in writing and signed by the party granting it. No single or partial exercise of any right or remedy will preclude any other or further exercise of any right or remedy.

Late Payments: Any amount not paid when due will bear interest from the due date until paid at a rate equal to [1]% per month ([12.68]% annually) or the maximum allowed by Law, whichever is less.

Severability: If any part of this agreement is declared unenforceable or invalid, the remainder will continue to be valid and enforceable.

Markings & Flagging: The customer agrees to indemnify Prairie Restorations, Inc. for any damages to property caused by improper or no marking or flagging of necessary areas (i.e. septic tank, gutters, etc.). The customer is responsible for marking or flagging any areas that may be vulnerable to damage from Prairie Restorations' equipment in a manner visible to our team. The client will also communicate any potential obstructions to Prairie Restorations, Inc. to avoid damage.

Change Order: If changes to the project scope are requested by the customer or become necessary due to unforeseen conditions, Prairie Restorations will issue a written change order detailing the proposed modifications and any associated adjustments to the project cost or timeline. No changes will be implemented without prior consultation and the property owner's written approval of the change order.

Price Variance: Customer agrees that they have fully disclosed the full project scope including but not limited to project dimensions, existing vegetation, prior site history, and any other relevant information.

a. If a situation or condition arises that materially impacts on the execution or pricing of this agreement and was not disclosed to Prairie Restorations prior to this agreement, the customer understands that this contract may become void. In such cases, the contract may be amended, or a new proposal may be issued, as appropriate.

b. The customer agrees to indemnify and hold Prairie Restorations, Inc., harmless from any liability resulting from property damage caused by the customer's omission or failure to provide necessary information.

Prairie Restorations, Inc.

Project Cancellation Policy: Installation and Management: Customers may terminate this agreement at any time by providing written notice to Prairie Restorations Inc.. Upon termination, the following terms apply:

a. All expenses for services and materials already committed to the project by PRI shall be charged to any deposit made on the project. Those expenses may include project management time, all permits, non-PRI acquired materials, PRI plants, PRI trees/shrubs, PRI custom seed mixes, and labor already expended toward the project. Any restocking fees may also apply for materials acquired. Any remaining costs beyond the amount of the deposit become immediately due. For non-deposit management projects, the same charges may apply.

Burning Liability Disclaimer: It is the responsibility of the property owner to visibly mark and notify the crew of any objects in the burn area that need to be protected. Prairie Restorations will not be held liable for any damage to property that was not marked appropriately.

- Objects will be marked at a height to be seen above vegetation and visible from our equipment,
- Potential obstacle/hazard items include but are not limited to:

Underground or above-ground fencing	Electrical boxes
Irrigation nozzles	Septic caps
Drainage culverts	Lights or other man-made installations
Landscaping	Decorative rock
Ornamental plants	Trees and shrubs

- While Prairie Restorations will make every effort to protect all identified trees and shrubs within, and surrounding the burn unit, it may be unavoidable to protect some trees from temporary cosmetic damage. Prairie Restorations will not be responsible for any damage that occurs if the landowner mows their own burn breaks.

- Due to the sensitivity of fire, burns will be conducted only when environmental conditions are feasible and safe. Conditions affecting burns include but are not limited to relative humidity, wind direction and speed, soil moisture, rain, and current vegetation type.

Project Cost: The customer agrees to the entire project cost as outlined in **Estimate #009422 & #009423** provided by Prairie Restorations, Inc. The amount detailed in this estimate represents the full and final cost for the project unless adjustments are agreed upon as outlined in the "Price Variance" provision. By signing this agreement, the customer acknowledges and accepts the entire scope and cost of the project as stated in this estimate.

Payment Terms: A deposit of 50% of the total installation project is required before the commencement of work, with the remaining balance due upon project completion. This does not include the cost of the Integrated Plant Management.

Proposal Validity: This proposal is valid for 30 days from the date of the proposal. **Date: 4/16/2026**

Customer Name	Customer Signature	Date
Owen Scherping		
Salesperson Name	Salesperson Signature	Date

Owen Scherping — Services Sales Manager
Prairie Restorations, Inc.
31646 128th St NW, Princeton, MN 55371

Prairie Restorations, Inc.

Thank you for trusting us with your restoration project.

Prairie Restorations, Inc.

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